#### CONTRACT FOR DELL SERVERS AND STORAGE

THIS CONTRACT is entered into by and between the BOARD OF COUNTY COMMISSIONERS OF NASSAU COUNTY, FLORIDA, a political subdivision of the State of Florida, hereinafter referred to as the "County", and EASTERN COMPUTER EXCHANGE, LLC, located at 61 Wilton Road, Westport, CT 06880, hereinafter referred to as the "Vendor" on the day and year last written below (hereinafter "Effective Date").

WHEREAS, the County requires a vendor to provide goods and/or services for Dell servers and storage, warranties, and support services; and

WHEREAS, the County received a proposal/quote for said goods and/or services from the Vendor on or about November 4, 2024, a copy which is attached hereto as Exhibit A and made a part hereof; and

WHEREAS, the County has contemporaneously entered into a separate Piggyback Agreement with Vendor for certain Dell Servers and Storage, and desires to enter into this Contract for related goods and/or services that are not covered by the Piggyback Agreement; and

WHEREAS, the County has determined that the good and/or services required are a single source purchase; and

WHEREAS, the County has completed all necessary steps under the applicable Nassau County Purchasing Policy in regard to the single source acquisition of the Vendor's goods and/or services.

**NOW, THEREFORE**, in consideration of the terms and conditions herein set forth, the County and the Vendor agree as follows:

#### **SECTION 1. Recitals.**

1.1 The above recitals are true and correct and are incorporated herein, in their entirety, by this reference.

**SECTION 2. Contract Exhibits.** 

**2.1** The Exhibits listed below are incorporated into and made part of this Contract:

Exhibit A VENDOR'S PROPOSAL/QUOTE

**Exhibit B** INSURANCE REQUIREMENTS

SECTION 3. Description of Goods and/or Services to be Provided.

3.1 The Vendor shall provide the goods and/or services described in Exhibit A. This

Contract standing alone does not authorize the performance of any work or require the County to

place any orders for work. The Vendor shall commence the work in accordance with the issuance

of a written Notice to Proceed for goods and/or services issued by the County. Such written Notice

to Proceed shall serve as full authorization for the Vendor to begin performance of services and

delivery of goods specified in this Contract. The Vendor shall provide the goods and/or services as

contained in Exhibit A in a timely and professional manner in accordance with specifications

referenced herein.

**SECTION 4. Payment and Invoicing.** 

4.1 The County shall pay the Vendor in an amount not to exceed TWO HUNDRED

SEVEN THOUSAND ONE HUNDRED FIFTY-ONE AND 26/100 DOLLARS (\$207,151.26) for

the goods and/or services referenced in Exhibit A. No payment shall be made for goods and/or

services without a proper County work authorization or purchase order. The Vendor shall submit

a copy of all invoices to both the Technical Services Director or designee

twood@nassaucountyfl.com and to invoices@nassaucountyfl.com for payment. The invoice

submitted shall include the contract number referenced and shall be in sufficient detail as to item,

quantity and price in order for the County to verify compliance with the specifications and

conditions of this Contract. Payment shall not be made until goods and/or services have been

received, inspected and accepted by the County in the quantity and/or quality ordered. Payment

Page 2 of 21

in advance of receipt of goods and/or services by the County cannot be made. The County shall

pay the Vendor within forty-five (45) calendar days of receipt and acceptance of invoice by the

Director of Public Works, pursuant to and in accordance with the promulgations set forth by the

State of Florida's Prompt Payment Act found at Section 218.70, Florida Statutes. The Vendor

shall honor all purchase orders or work authorizations issued prior to the expiration of the term of

this Contract.

SECTION 5. Acceptance of Goods and/or Services.

5.1 Receipt of goods and/or services shall <u>not</u> constitute acceptance by the County. Final

acceptance and authorization of payment shall be given only after a thorough inspection by the

County indicates that the goods and/or services meet this Contract specifications and conditions.

Should the quantity and/or quality differ in any respect from specifications, payment shall be

withheld by the County until such time as the Vendor takes necessary corrective action. If the

proposed corrective action is not acceptable to the County, the County Manager's Office may

authorize the refusal of final acceptance of the quantity and/or quality received. Should a

representative of the County agree to accept the goods and/or services on condition that the Vendor

shall correct their performance within a stipulated time period, then payment shall be withheld

until said corrections are made.

SECTION 6. Term of Contract and Option to Extend or Renew.

**6.1** The term of this Contract shall begin upon the date of execution by both parties to this

Contract and shall terminate five (5) years from the receipt of all equipment and the initiation of

support services, or upon the expiration of all warranties of any equipment provided under this

Contract, whichever is later. The term of this Contract may be extended in one (1) year increments,

with no changes in terms or conditions, upon mutual written agreement between the Vendor and

the County. The County Manager is hereby authorized to execute any Contract renewal,

Page 3 of 21

amendment and/or modification upon approval by the County Attorney's Office. Any extension

or amendment to this Contract shall be subject to availability of funds of the County as set forth in

Section 8 hereinbelow.

6.2 In the event that the Contract is continued beyond the term provided above by mutual

consent of the parties and not reduced to writing, this Contract shall be carried out on a month-to-

month basis and shall not constitute an implied renewal of the Contract. Said month-to-month

extension shall be upon the same terms of the Contract and at the compensation and payment

provided herein.

**SECTION 7. Firm Prices.** 

7.1 Prices for goods and/or services covered in the specifications of this Contract shall

remain firm for the period of this Contract pursuant to pricing as reflected in Exhibit A; net

delivered to the ordering agency, F.O.B. DESTINATION. No additional fees or charges shall be

accepted or paid for by the County.

**SECTION 8. Funding.** 

**8.1** The County's performance and obligation under this Contract is contingent upon an

annual appropriation by the Board of County Commissioners for subsequent fiscal years and is

subject to termination based on lack of funding.

**SECTION 9.** Expenses.

9.1 The Vendor shall be responsible for all expenses incurred while providing the goods

and/or services under this Contract including, but not limited to, license fees, memberships and

dues; automobile and other travel expenses; meals and entertainment; insurance premiums; and all

salary, expenses and other compensation paid to the Vendor's agents, if any, hired by the Vendor

to complete the work under this Contract.

SECTION 10. Taxes, Liens, Licenses and Permits.

Page 4 of 21

10.1 The Vendor recognizes that the County, by virtue of its sovereignty, is not required to

pay any taxes on the goods and/or services provided under the terms of this Contract. As such, the

Vendor shall refrain from including taxes in any billing. The Vendor is placed on notice that this

exemption generally does not apply to nongovernmental entities, contractors, or subcontractors.

Any questions regarding this tax exemption shall be addressed to the County Manager.

10.2 The Vendor shall secure and maintain all licenses and permits required to provide

the goods and/or services under this Contract and to pay any and all applicable sales or use tax,

or any other tax or assessment which shall be imposed or assessed by any and all governmental

authorities, required under this Contract, and to meet all federal, state, county and municipal laws,

ordinances, policies and rules.

10.3 The Vendor acknowledges that property being improved that is titled to the County,

shall not be subject to a lien of any kind for any reason. The Vendor shall include notice of such

exemptions in any subcontracts and purchase orders issued under this Contract.

SECTION 11. Governing Law, Venue and Compliance with Laws.

11.1 This Contract shall be deemed to have been executed and entered into within the State

of Florida and any dispute arising hereunder, shall be governed, interpreted and construed

according to the laws of the State of Florida, the Ordinances of Nassau County, and any applicable

federal statutes, rules and regulations. Any and all litigation arising under this Contract shall be

brought in Nassau County, Florida, and any trial shall be non-jury. Any mediation, pursuant to

litigation, shall occur in Nassau County, Florida.

11.2 The Vendor shall comply with applicable regulatory requirements including federal,

state, and local laws, rules, regulations, codes, orders, criteria and standards.

SECTION 12. Change Orders.

12. 1 The County reserves the right to order, in writing, changes in the work within the

scope of the Contract, such as change in quantity or delivery schedule. The Vendor has the right

to request an equitable price adjustment in cases where changes to the Contract under the authority

of this clause result in increased costs to the Vendor.

**SECTION 13. Modifications.** 

13. 1 The terms of this Contract may be modified only upon the written and mutual consent

of both parties, and approval by appropriate legal authority in the County.

**SECTION 14.** Assignment and Subcontracting.

**14.1** The Vendor shall not assign, sublet, convey or transfer its interest in this Contract

without the prior written consent of the County.

14.2 In order to assign this Contract, or to subcontract any of the work requirements to be

performed, the Vendor shall ensure and provide assurances to the County, that any subcontractor

selected for work under this Contract has the necessary qualifications and abilities to perform in

accordance with the terms and conditions of this Contract. The Vendor shall provide the County

with the names of any subcontractor considered for work under this Contract; the County reserves

the right to reject any subcontractor whose qualifications or performance, in the County's

judgement, are insufficient. The Vendor shall be responsible for all work performed and all

expenses incurred as a result thereof. Any subcontract arrangements shall be evidenced by a

written document available to the County upon request. The Vendor further agrees that the County

shall not be liable to any subcontractor for any expenses or liabilities incurred under the

subcontract. The Vendor, at its expense, shall defend the County against such claims.

**14.3** The Vendor shall make payments to any of its subcontractors within seven (7) working

days after receipt of full or partial payments from the County in accordance with Section 287.0585,

Florida Statutes, unless otherwise stated in the contracts between the Vendor and subcontractors.

Page 6 of 21

The Vendor's failure to pay its subcontractor(s) within seven (7) working days shall result in a

penalty charged against the Vendor and paid to the subcontractors in the amount of one-half of

one percent (0.50%) of the amount due per day from the expiration of the period allowed herein

for payment. Such penalty shall be in addition to the actual payments owed and shall not exceed

fifteen percent (15%) of the outstanding balance due.

SECTION 15. Severability.

15.1 If any section, subsection, sentence, clause, phrase, or portion of this Contract is, for

any reason, held invalid, unconstitutional, or unenforceable by any Court of Competent

Jurisdiction, such portion shall be deemed as a separate, distinct, and independent provision, and

such holding shall not affect the validity of the remaining portions thereof.

**SECTION 16. Termination for Default.** 

16.1 If the Vendor fails to perform any of its obligations under this Contract, and if such

default remains uncured for a period of more than fifteen (15) days after notice thereof was given

in writing by the County to the Vendor, then the County may, without prejudice to any right or

remedy the County may have, terminate this Contract.

**16.2** Upon termination of this Contract, the Vendor shall immediately (1) stop work on the

date specified; (2) terminate and settle all orders and subcontracts relating to the performance of

the terminated work; (3) transfer all work in process, completed work, and other materials related

to the terminated work to the County; (4) render to the County all property belonging to the County,

including but not limited to, equipment, books, and records. Upon termination of the Contract, the

County shall pay, in accordance with the State of Florida's Prompt Payment Act found at Section

218.70, Florida Statutes, all outstanding invoices due under the Contract which pre-date the notice

of termination and are not otherwise related to any alleged breach of performance by the Vendor.

**SECTION 17. Termination for Convenience.** 

Page 7 of 21

17.1 The County reserves the right to terminate this Contract in whole or part by giving the

Vendor written notice at least thirty (30) days prior to the effective date of the termination. Upon

receipt of written notice of termination from the County, the Vendor shall only provide those goods

and/or services specifically approved or directed by the County. All other rights and duties of the

parties under the Contract shall continue during such notice period, and the County shall continue

to be responsible to the Vendor for the payment of any obligations to the extent such responsibility

has not been excused by breach or default of the Vendor. The Vendor shall promptly contact the

County to make arrangements to render to the County all property belonging to the County,

including but not limited to, equipment, books, and records. Upon termination of the Contract, the

County shall pay, in accordance with the State of Florida's Prompt Payment Act found at Section

218.70, Florida Statutes, all outstanding invoices due under the Contract which pre-date the notice

of termination and are not otherwise related to any alleged breach of performance by the Vendor.

SECTION 18. Force Majeure.

18.1 Neither party of this Contract shall be liable to the other for any cost or damages if

the failure to perform the Contract arises out of causes beyond the control and without the fault or

negligence of the parties. Such causes may include, but are not restricted to, acts of nature, fires,

quarantine restrictions, strikes and freight embargoes. In all cases, the failure to perform shall be

totally beyond the control and without any fault or negligence of the party.

18.2 In the event of delay from the foregoing causes, the party shall take all reasonable

measures to mitigate any and all resulting delay or disruption in the party's performance obligation

under this Contract. If the delay is excusable under this section, the delay shall not result in any

additional charge or cost under the Contract to either party. In the case of any delay that the Vendor

believes is excusable under this section, the Vendor shall notify the County in writing of the delay

or potential delay and describe the cause of the delay either: (1) within ten (10) calendar days after

Page 8 of 21

the cause that created or will create the delay first arose, if the Vendor could reasonably foresee that a delay could occur as a result; or (2) within five (5) calendar days after the date the Vendor first had reason to believe that a delay could result, if the delay is not reasonably foreseeable. THE FOREGOING SHALL CONSTITUTE THE VENDOR'S SOLE REMEDY OR EXCUSE WITH RESPECT TO DELAY. Providing notice in strict accordance with this section is a condition precedent to such remedy. The County, in its sole discretion, shall determine if the delay is excusable under this section and shall notify the Vendor of its decision in writing. No claim for damages, other than for an extension of time, shall be asserted against the County. The Vendor shall not be entitled to an increase in the Contract price or payment of any kind from the County for direct, indirect, consequential, impact, or other costs, expenses or damages, including but not limited to costs of acceleration or inefficiency arising because of delay, disruption, interference, or hindrance from any cause whatsoever. If performance is suspended or delayed, in whole or in part, due to any of the causes described in this section, after the causes have ceased to exist, the Vendor shall perform at no increased cost, unless the County determines, in its sole discretion, that the delay will significantly impair the value of the Contract to the County, in which case, the County may do any or all of the following: (1) accept allocated performance or deliveries from the Vendor, provided that the Vendor grants preferential treatment to the County with respect to goods and/or services subjected to allocation; (2) purchase from other sources (without recourse to and by the Vendor for the related costs and expenses) to replace all or part of the goods and/or services that are the subject of the delay, which purchases may be deducted from the Contract quantity; or (3) terminate the Contract in whole or in part.

#### SECTION 19. Access and Audits of Records.

19.1 The Vendor shall maintain adequate records to justify all charges, expenses, and costs incurred in providing the goods and/or services for at least three (3) years after completion of work

contemplated under this Contract. The County and the County Clerk of Court shall have access to

such books, records, and documents as required in this section for the purpose of inspection or

audit during normal business hours upon five (5) days' written notice to the Vendor.

**SECTION 20. Public Emergencies.** 

20.1 The Vendor agrees that before, during, and after a public emergency, disaster, hurricane,

tornado, flood, or other acts of nature that the County shall require a "First Priority" for goods and/or

services. The County expects to pay a fair and reasonable price for all goods and/or services rendered

or contracted in the event of a disaster, emergency, hurricane, tornado or other acts of nature.

**SECTION 21. Probationary Period.** 

21.1 The first ninety (90) days of this Contract are to be considered a "probationary period."

Notwithstanding Sections 16 and 17 hereinabove, during the probationary period, the County may

terminate this Contract based upon the performance of the Vendor and a new award be granted

without another formal bid.

SECTION 22. Independent Vendor Status.

22.1 The Vendor shall provide the goods and/or services under this Contract as an

independent contractor and nothing contained herein shall be construed to be inconsistent with this

relationship or status. Nothing in this Contract shall be interpreted or construed to constitute the

Vendor or any of its agents or employees to be an agent, employee or representative of the County.

22.2 The Vendor and the County agree that during the term of this Contract: (a) the Vendor

has the right to provide the goods and/or services for others; (b) the Vendor has the right to provide

the goods and/or services required by this Contract; and (c) the Vendor has the right to hire

assistants as subcontractors, or to use employees to provide the goods and/or services required by

this Contract pursuant to Section 14 hereinabove.

SECTION 23. Indemnification.

Page 10 of 21

23.1 The Vendor shall indemnify and hold harmless the County and its agents and

employees from all claims, liabilities, damages, losses, expenses and costs, including attorney's

fees, arising out of or associated with or caused by the negligence, recklessness, or intentionally

wrongful conduct of the Vendor or any persons employed or utilized by the Vendor, in the

performance of this Contract. The Vendor shall, at its own expense, defend any and all such

actions, suits, or proceedings which may be brought against the County in connection with the

Vendor's performance under this Contract.

**SECTION 24. Insurance.** 

24.1 The Vendor shall provide and maintain at all times during the term of this Contract,

without cost or expense to the County, such commercial (occurrence form) or comprehensive

general liability, workers compensation, professional liability, and other insurance policies as

detailed in Exhibit B. The policy limits required are to be considered minimum amounts.

24.2 The Vendor shall provide to the County a Certificate of Insurance for all policies of

insurance and renewals thereof in a form acceptable to the County. Said certificates shall provide

that the Nassau County Board of County Commissioners is an additional insured, and that the

County shall be notified in writing of any reduction, cancellation or substantial change of policy

or policies at least thirty (30) days prior to the effective date of said action with the exception of

ten (10) days for non-payment. All insurance policies shall be issued by responsible companies

who are acceptable to the County and licensed and authorized under the laws of the State of

Florida.

**SECTION 25. Dispute Resolution Process.** 

25.1 In the event of a dispute regarding the interpretation of the terms of this Contract, the

County, in its sole discretion, may elect to use the dispute resolution process as set forth in this

section.

Page 11 of 21

25.2 In the event the County elects to use the dispute resolution process under this section,

the County shall send a written communication to the Vendor pursuant to Section 32 hereinbelow.

The written notification shall set forth the County's interpretation of the terms of this Contract.

25.3 The County shall then set a date and time for the parties to meet with the County

Manager or designee. This meeting shall be set no more than twenty (20) days from the date that

the written communication was sent to the Vendor. The Vendor may submit a written response to

the County's written communication no less than five (5) days prior to the meeting with the County

Manager or designee.

25.4 If no satisfactory resolution as to the interpretation of the Contract terms is reached at

the meeting with the County Manager or designee, then the parties may elect to submit the dispute

to mediation in accordance with mediation rules as established by the Florida Supreme Court.

Mediators shall be chosen by the County and the cost of mediation shall be borne by the Vendor.

The Vendor shall not stop work during the pendency of the dispute resolution or mediation process

as set forth in this section.

**SECTION 26. E-Verify.** 

26.1 The Vendor shall comply with Section 448.095, Florida Statutes, and use the United

States Department of Homeland Security's E-Verify system ("E-Verify") to verify the

employment eligibility of all persons hired by the Vendor during the term of this Contract to work

in Florida. Additionally, if the Vendor uses subcontractors to perform any portion of the work

(under this Contract), the Vendor shall include a requirement in the subcontractor's contract that

the subcontractor use E-Verify to verify the employment eligibility of all persons hired by

subcontractor to perform any such portion of the work. Answers to questions regarding E-Verify

as well as instructions on enrollment may be found at the E-Verify website: www.uscis.gov/e-

verify.

Page 12 of 21

26.2 The Vendor shall maintain records of its participation and compliance with the provisions of the E-Verify program, including participation by its subcontractors as provided above, and to make such records available to the County or other authorized entity consistent with the terms of the Vendor's enrollment in the program. This includes maintaining a copy of proof of the Vendor's and subcontractors' enrollment in the E-Verify program. If the Vendor enters into a contract with a subcontractor, the subcontractor shall provide the Vendor with an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an unauthorized alien. The Vendor shall maintain a copy of such affidavit for the duration of the Contract.

26.3 Compliance with the terms of the E-Verify program provision is made an express condition of this Contract and the County may treat a failure to comply as a material breach of the Contract. If the County terminates the Contract pursuant to Section 448.095(2)(c), Florida Statutes, the Vendor may not be awarded a public contract for at least one (1) year after the date on which the contract was terminated and the Vendor is liable for any additional costs incurred by the County as a result of the termination of this Contract.

#### SECTION 27. Public Records.

27.1 The County is a public agency subject to Chapter 119, Florida Statutes. IF THE VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT (904) 530-6090, RECORDS@NASSAUCOUNTYFL.COM, 96135 NASSAU PLACE, SUITE 6, YULEE, FLORIDA 32097. Under this Contract, to the extent that the Vendor is providing

goods and/or services to the County, and pursuant to Section 119.0701, Florida Statutes, the

Vendor shall:

a. Keep and maintain public records required by the County to provide goods and/or

services.

b. Upon request from the County's custodian of public records, provide the County

with a copy of the requested records or allow the records to be inspected or copied within a

reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise

provided by law.

c. Ensure that public records that are exempt or confidential and exempt from public

records disclosure requirements are not disclosed except as authorized by law for the duration of

the Contract term and following completion of the Contract if the Vendor does not transfer the

records to the County.

d. Upon completion of the Contract, transfer, at no cost, to the County all public

records in possession of the Vendor or keep and maintain public records required by the County

to perform the service. If the Vendor transfers all public records to the County upon completion

of the Contract, the Vendor shall destroy any duplicate public records that are exempt or

confidential and exempt from public records disclosure requirements. If the Vendor keeps and

maintains public records upon completion of the Contract, the Vendor shall meet all applicable

requirements for retaining public records. All records stored electronically shall be provided to

the County, upon request from the County's custodian of public records, in a format that is

compatible with the information technology systems of the County.

27.2 A request to inspect or copy public records relating to the County's contract for goods

and/or services shall be made directly to the County. If the County does not possess the requested

records, the County shall immediately notify the Vendor of the request, and the Vendor shall

Page 14 of 21

provide the records to the public agency or allow the records to be inspected or copied within a reasonable time.

- **27.3** If the Vendor does not comply with the County's request for records, the County shall enforce the Contract provisions in accordance with the Contract.
- **27.4** If the Vendor fails to provide the public records to the County within a reasonable time, the Vendor may be subject to penalties under Section 119.10, Florida Statutes.
- 27.5 If a civil action is filed against the Vendor to compel production of public records relating to the Contract, the Court shall assess and award against the Vendor the reasonable costs of enforcement, including reasonable attorney fees if:
- (a) The Court determines that the Vendor unlawfully refused to comply with the public records request within a reasonable time; and
- (b) At least eight (8) business days before filing the action, the plaintiff provided written notice of the public records request, including a statement that the Vendor has not complied with the request, to the County and to the Vendor.
- **27.6** A notice complies with Section 27.5 (b) hereinabove, if it is sent to the County's custodian of public records and to the Vendor at the Vendor's address listed on its Contract with the County or to the Vendor's registered agent. Such notices shall be sent pursuant to Section 32 hereinbelow.
- 27.7 If the Vendor complies with a public records request within eight (8) business days after the notice is sent, the Vendor is not liable for the reasonable costs of enforcement.
- 27.8 In reference to any public records requested under this Contract, the Vendor shall identify and mark specifically any information which Vendor considers confidential and/or proprietary, inclusive of trade secrets as defined in Section 812.081, Florida Statutes, and which the Vendor believes to be exempt from disclosure, citing specifically the applicable exempting law

and including a brief written explanation as to why the cited Statute is applicable to the information

claimed as confidential and/or proprietary information. All materials shall be segregated and

clearly identified as "EXEMPT FROM PUBLIC DISCLOSURE."

27.9 In conjunction with the confidential and/or proprietary information designation, the

Vendor acknowledges and agrees that after notice from County, the Vendor shall respond to a

notice from the County immediately, but no later than 10 calendar days from the date of

notification or the Vendor shall be deemed to have waived and consented to the release of the

confidential and/or proprietary designated materials.

27.10 The Vendor further agrees that by designation of the confidential/proprietary

material, the Vendor shall defend the County (and its employees, agents and elected and appointed

officials) against all claims and actions (whether or not a lawsuit is commenced) related to the

Vendor's designation of the material as exempt from public disclosure and to hold harmless the

County (and its employees, agents and elected and appointed officials) from any award to a

plaintiff for damages, costs and attorneys' fees, incurred by the County by reason of any claim or

action related to Vendor's designation of material as exempt from public disclosure.

SECTION 28. Disclosure of Litigation, Investigations, Arbitration or Administrative

Decisions.

28.1 During the term of this Contract, or any extension thereto, the Vendor shall have the

continued duty to disclose to the County Attorney, in writing, upon occurrence, all civil or criminal

litigation, arbitration, mediation, or administrative proceeding involving the Vendor. If the

existence of the proceeding causes the County concerns that the Vendor's ability or willingness to

perform this contract is jeopardized, the Vendor may be required to provide the County with

reasonable written assurance to demonstrate the Vendor can perform the terms and conditions of

the Contract.

Page 16 of 21

SECTION 29. Scrutinized Companies and Public Entity Crimes.

29.1 The Vendor is directed to the Florida Public Entities Crime Act, Section 287.133,

Florida Statutes, as well as Section 287.135, Florida Statutes, regarding Scrutinized Companies,

and represents to County that the Vendor is qualified to transact business with public entities in

Florida, and to enter into and fully perform this Contract subject to the provisions stated therein.

Failure to comply with any of the above provisions will be considered a material breach of the

Contract.

**SECTION 30. Anti-Discrimination.** 

30.1 The Vendor agrees that it will not discriminate in employment, employee

development, or employee advancement because of religious or political opinions or affiliations,

race, color, national origin, sex, age, physical handicap, or other factors, except where such factor

is a bonified occupational qualification or is required by State and/or Federal Law.

SECTION 31. Advertising.

31.1 The Vendor shall not publicly disseminate any information concerning this Contract

without prior written approval from the County, including but not limited to, mentioning the

Contract in a press release or other promotional material, identifying the County as a reference, or

otherwise linking the Vendor's name and either description of this Contract or the name of the

County in any material published, either in print or electronically, to any entity that is not a party

this Contract, except potential or actual authorized distributors, dealers, resellers, or service

representative.

**SECTION 32. Notices.** 

32.1 All notices, demands, requests for approvals or other communications given by the

parties to another in connection with this Contract shall be in writing, and shall be sent by

Page 17 of 21

registered or certified mail, postage prepaid, return receipt requested, or overnight delivery service

(such as federal express), or courier service or by hand delivery to the office of each party indicated

below:

County: Nassau County

Attn: Tech Services

96135 Nassau Place, Suite 7

Yulee, Florida 32097

Vendor: Eastern Computer Exchange, LLC

Attn: Will Sienkewicz

61 Wilton Road, Westport, CT 06880

**SECTION 33. Attorney's Fees.** 

33.1 Notwithstanding the provisions of Section 27 hereinabove, in the event of any legal

action to enforce the terms of this Contract each party shall bear its own attorney's fees and costs.

**SECTION 34. Authority to Bind.** 

34.1 The Vendor represents and warrants that the Vendor's undersigned representative if

executing this Contract on behalf of a partnership, corporation or agency has the authority to bind

the Company to the terms of this Contract.

SECTION 35. Conflicting Terms, Representations and No Waiver of Covenants or

Conditions.

**35.1** In the event of any conflict between the terms of this Contract and the terms of any

attachments, the terms of this Contract shall prevail.

35.2 All representations, indemnifications, warranties and guaranties made by the Vendor

in this Contract, as well as all continuing obligations indicated in this Contract, shall survive final

payment and termination or completion of this Contract.

35.3 The failure of either party to insist on strict performance of any covenant or condition

herein, or to exercise any option herein contained, shall not be construed as a waiver of such

covenant, condition, or option in any other instance.

**35.4** The Vendor warrants that all goods and/or services provided by the Vendor under this

Contract shall be merchantable. All goods and/or services provided shall be of good quality within

the description given by the County, shall be fit for their ordinary purpose, shall be adequately

contained and packaged with the description given by the County, shall conform to the agreed

upon specifications, and shall conform to the affirmations of facts made by the Vendor or on the

container or label.

**SECTION 36. Construction of Contract.** 

**36.1** The parties hereby acknowledge that they have fully reviewed this Contract and any

attachments and have had the opportunity to consult with legal counsel of their choice, and that

this Contract shall not be construed against any party as if they were the drafter of this Contract.

SECTION 37. Headings.

37.1 The section headings and captions of this Contract are for convenience and reference

of the parties and in no way define, limit or describe the scope or intent of this Contract or any part

thereof.

**SECTION 38.** Entire Agreement and Execution.

**38.1** This Contract, together with any attachments, constitutes the entire Contract between

the County and the Vendor and supersedes all prior written or oral understandings.

38.2 This Contract may be executed in any number of counterparts; each executed

counterpart hereof shall be deemed an original; and all such counterparts, when taken together,

shall be deemed to constitute one and the same instrument.

SECTION 39. Change of Laws.

Page 19 of 21

39.1 If there is a change in any state or federal law, regulation or rule or interpretation

thereof, which affects this Contract or the activities of either party under this Contract, and either

party reasonably believes in good faith that the change will have a substantial adverse effect on

that party's rights or obligations under this Contract, then that party may, upon written notice,

require the other party to enter into good faith negotiations to renegotiate the terms of this Contract.

If the parties are unable to reach an agreement concerning the modification of this Contract within

fifteen (15) days after the date of the notice seeking renegotiation, then either party may terminate

this Contract by written notice to the other party. In such event, Vendor shall be paid its

compensation for goods and/or services provided prior to the termination date.

**SECTION 40. Human Trafficking Affidavit.** 

40.1 In accordance with Section 787.06, Florida Statutes, the Vendor shall provide the County an

affidavit, on a form approved by the County, signed by an officer or a representative of the Vendor under

penalty of perjury attesting that the Vendor does not use coercion for labor or services as defined in Section

787.06, Florida Statutes

[The remainder of this page left intentionally blank. Signature page follows.]

IN WITNESS WHEREOF, the parties have executed this Contract which shall be deemed an original on the day and year last written below.

> **BOARD OF** COUNTY COMMISSIONERS OF NASSAU **COUNTY, FLORIDA**

lts: Chairman Date: 3/10/2025

Attest as to Chair's

Signature:

Its: Ex-Officio Clerk

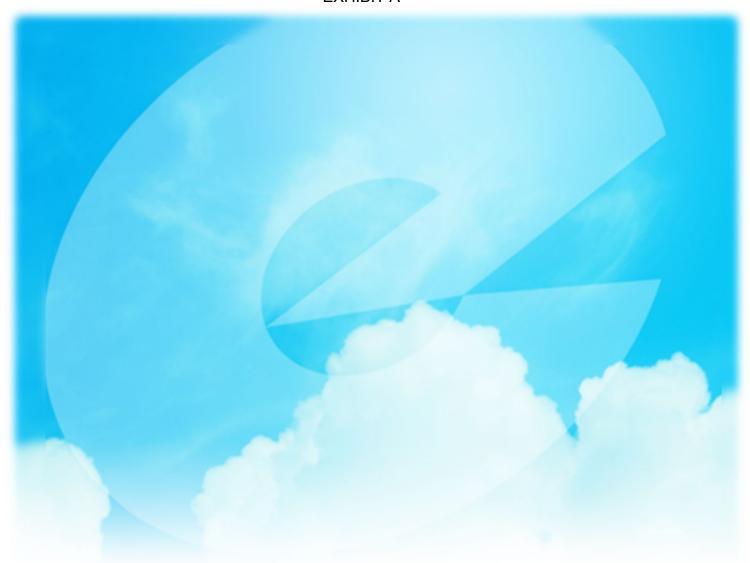
Approved as to form by the Nassau County Attorney

**VENDOR:** 

EASTERN COMPUTER EXCHANGE, LLC

By: Brendan Lynch

Its: Owner
Date: 2///2025



# **Dell Servers & Storage**

Prepared for:

Nassau County, Florida

**Corey Poore** cpoore@nassaucountyfl.com

Prepared by:

William Sienkewicz

November 4, 2024























# **Executive Summary**

November 4, 2024

**Corey Poore** Nassau County, FL 96135 Nassau Pl. | STE 3 Yulee, FL 32097 **United States** 

Dear Corey:

On behalf of Eastern Computer Exchange, Inc., thank you for the opportunity to present the Dell Servers & Storage - Services proposal to Nassau County, FL.

Eastern has been the leader in providing IT Digital and Cloud Transformation including Storage, Software, Networking, Security and Virtualization Solutions for your Infrastructure for the past 34 years. We greatly appreciate your time and the opportunity you have given us to prove Eastern and this solution is the best fit for Nassau County, FL.

Please review the financial summary and proposal below.

Description	Amount
Site 2: Dell PowerEdge R660 (x3)	\$20,053.89
Site 2: Dell Networking S4128 (x2)	\$20,664.12
Site 2: Dell PowerStore 500T	\$47,929.44
Site 2: Dell PowerEdge R660 (x3)	\$20,053.89
Site 2: Dell Networking S4128 (x2)	\$20,664.12
Site 2: Dell PowerStore 500T	\$47,929.44
Site 2: Dell PowerProtect DD6400	\$29,856.36
Total Price	\$207,151.26

If you have any questions or need additional information, please feel free to contact me at 508-813-0270.

Sincerely,

Will Sienkewicz | Account Executive Eastern Computer Exchange, Inc.

willsienkewicz@ecei.com Mobile: 508-813-0270



















## Site 2: Dell PowerEdge R660 (x3)

Qty	Part #	Description	Total List	Total Price
3	885-0610	ProDeploy Plus PowerEdge R Series 1u2u	\$9,686.67	\$9,686.67
3	887-0988	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$27,870.00	\$6,933.45
3	887-0997	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years	\$3,093.00	\$753.78
3	887-0999	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$9,870.00	\$2,405.46
3	887-1076	Dell Hardware Limited Warranty Plus On-Site Service	\$747.00	\$182.04
3	951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0.03	\$0.03
3	975-3462	Dell Limited Hardware Warranty Plus Service, Extended Year (s)	\$0.00	\$0.00
3	340-DBXZ	PowerEdge R660 Shipping	\$147.00	\$30.63
3	340-DBYC	PowerEdge R660 Shipping Material, 10x2.5 8x2.5" Smart Flow or 16xEDSFF"	\$297.00	\$61.83

Total: \$20,053.89



















# Site 2: Dell Networking S4128 (x2)

Qty	Part #	Description	Total List	Total Price
2	892-3162	ProDeploy Plus Networking S Series 4xxx Switch	\$13,928.00	\$13,928.00
2	814-1524	Dell Hardware Limited Warranty 1 Year	\$598.00	\$129.62
2	814-1592	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,1 Year	\$807.72	\$175.06
2	814-1599	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$22,302.40	\$4,846.86
2	814-1600	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,163.68	\$902.42
2	951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0.02	\$0.02
2	975-3461	Dell Limited Hardware Warranty Extended Year(s)	\$0.00	\$0.00
2	997-6306	Info 3rd Party Software Warranty provided by Vendor	\$0.00	\$0.00
2	848-8542	5 Years ProSupport Plus OS10 Enterprise Software Support- Maintenance	\$3,147.36	\$682.14

\$20,664.12 Total:

















#### Site 2: Dell PowerStore 500T

Qty	Part #	Description	Total List	Total Price
1	886-6573	ProDeploy Plus PowerStore 5XX T	\$10,910.25	\$10,910.25
1	900-9997	On-Site Installation Declined	\$0.00	\$0.00
1	876-3336	Dell Hardware Limited Warranty	\$1,096.98	\$348.98
1	876-3702	Prosupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$2,510.00	\$798.49
1	876-3704	Prosupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years Extended	\$3,456.00	\$1,099.45
1	876-3707	Prosupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$6,343.00	\$2,017.86
1	951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0.01	\$0.01
1	955-9041	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0.00	\$0.00
10	828-4829	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$102,900.00	\$32,754.40
1	828-5734	ProSupport Plus for AppSync Starter Pack Software Support Maintenance 5 Years	\$0.00	\$0.00
1	828-5778	ProSupport Plus for AppSync Starter Pack Software Support Contract 5 Years	\$0.00	\$0.00

\$47,929.44 Total:

# Site 2: Dell PowerEdge R660 (x3)

Qty	Part #	Description	Total List	Total Price
3	885-0610	ProDeploy Plus PowerEdge R Series 1u2u	\$9,686.67	\$9,686.67
3	887-0988	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$27,870.00	\$6,933.45
3	887-0997	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years	\$3,093.00	\$753.78
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3	887-1076	Dell Hardware Limited Warranty Plus On-Site Service	\$747.00	\$182.04
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Total: \$20,053.89

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2	814-1599	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$22,302.40	\$4,846.86
2	814-1600	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,163.68	\$902.42
2	951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0.02	\$0.02
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2	997-6306	Info 3rd Party Software Warranty provided by Vendor	\$0.00	\$0.00
2	848-8542	5 Years ProSupport Plus OS10 Enterprise Software Support- Maintenance	\$3,147.36	\$682.14

\$20,664.12 Total:



















#### Site 2: Dell PowerStore 500T

Qty	Part #	Description	Total List	Total Price
1	886-6573	ProDeploy Plus PowerStore 5XX T	\$10,910.25	\$10,910.25
1	900-9997	On-Site Installation Declined	\$0.00	\$0.00
1	876-3336	Dell Hardware Limited Warranty	\$1,096.98	\$348.98
1	876-3702	Prosupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$2,510.00	\$798.49
1	876-3704	Prosupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years Extended	\$3,456.00	\$1,099.45
1	876-3707	Prosupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$6,343.00	\$2,017.86
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1	828-5734	ProSupport Plus for AppSync Starter Pack Software Support Maintenance 5 Years	\$0.00	\$0.00
1	828-5778	ProSupport Plus for AppSync Starter Pack Software Support Contract 5 Years	\$0.00	\$0.00

Total: \$47,929.44

















#### Site 2: Dell PowerProtect DD6400

Qty	Part #	Description	Total List	Total Price
1	892-4939	ProDeploy Plus PowerProtect Data Domain 6XXX	\$9,122.49	\$9,122.49
1	892-4945	ProDeploy Plus FSXX ESXX	\$2,551.61	\$2,551.61
1	877-3653	Dell Hardware Limited Warranty	\$772.27	\$232.29
1	891-1668	ProSupport 4-Hour 7x24 Onsite Service 3 Years	\$4,364.00	\$1,312.62
1	891-1893	ProSupport 4-Hour 7x24 Technical Support and Assistance 3 Years	\$5,091.00	\$1,531.29
1	868-5974	3 Years ProSupport Operating Env Sftwr Spt-Maint	\$5,088.46	\$1,530.53
64	868-6007	3 Years ProSupport Capacity Bundle 1TB Raw Sftwr Spt- Maint	\$33,888.00	\$10,452.48
1	868-5906	3 Years ProSupport Capacity Bundle 1TB Raw Sftwr Spt- Contract	\$0.00	\$0.00
208	868-5682	3 Years ProSupport DD Cloud Tier Sftwr Spt-Maint	\$0.00	\$0.00
1	868-5709	3 Years ProSupport DD Cloud Tier Sftwr Spt-Contract	\$0.00	\$0.00
1	877-3727	Dell Hardware Limited Warranty	\$772.27	\$242.17
1	891-1604	ProSupport 4-Hour 7x24 Onsite Service 3 Years	\$4,249.00	\$1,329.66
1	891-1829	ProSupport 4-Hour 7x24 Technical Support and Assistance 3 Years	\$4,957.00	\$1,551.22

\$29,856.36 Total:

















# **Dell Servers & Storage**

Prepared by:

Eastern Computer Exchange, Inc.

William Sienkewicz 508-813-0270 Fax 203-877-5335 willsienkewicz@ecei.com Prepared for:

Nassau County, Florida

96135 Nassau Pl

STE 3

Yulee, FL 32097 Corey Poore (904) 530-6050

cpoore@nassaucountyfl.com

#### **Quote Information:**

Quote #: 12403, 7659

Version: 10

Proposal Date: 11/04/2024 Expiration Date: 11/24/2024

# **Quote Summary**

Description	Amount
Site 2: Dell PowerEdge R660 (x3)	\$20,053.89
Site 2: Dell Networking S4128 (x2)	\$20,664.12
Site 2: Dell PowerStore 500T	\$47,929.44
Site 2: Dell PowerEdge R660 (x3)	\$20,053.89
Site 2: Dell Networking S4128 (x2)	\$20,664.12
Site 2: Dell PowerStore 500T	\$47,929.44
Site 2: Dell PowerProtect DD6400	\$29,856.36

\$207,151.26 Total:

Terms:

Payment Terms: 30 Days Maintenance Support: 60 months Late Payment: 1.5% per month Shipping: Not included Taxes: Not included

#### **Accepted & Agreed**

Nassau County, Florida	Eastern Computer Exchange, Inc.
Duly Authorized Signature	Duly Authorized Signature
Name Printed	Name Printed
Title	Title
Date	 Date

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.









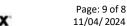












# **EXHIBIT B**

## GENERAL INFORMATION AND MINIMUM INSURANCE REQUIREMENTS

#### COMMERCIAL GENERAL LIABILITY INSURANCE

The Vendor/Contractor shall purchase and maintain at the Vendor/Contractor's expense Commercial General Liability insurance coverage (ISO or comparable Occurrence Form) for the life of this Contract. Modified Occurrence or Claims Made forms are not acceptable.

The Limits of this insurance shall not be less than the following limits:

Each Occurrence Limit \$1,000,000
Personal & Advertising Injury Limit \$1,000,000
Products & Completed Operations Aggregate Limit \$2,000,000
General Aggregate Limit (other than Products &

Completed Operations) Applies Per Project \$2,000,000

General liability coverage shall continue to apply to "bodily injury" and to "property damage" occurring after all work on the Site of the covered operations to be performed by or on behalf of the additional insureds has been completed and shall continue after that portion of "your work" out of which the injury or damage arises has been put to its intended use.

#### WORKERS' COMPENSATION AND EMPLOYER'S LIABILITY INSURANCE

The Vendor/Contractor shall purchase and maintain at the Vendor/Contractor's expense Workers' Compensation and Employer's Liability insurance coverage for the life of this Contract.

The Limits of this insurance shall not be less than the following limits:

<u>Part One</u> – Workers' Compensation Insurance – Unlimited

Statutory Benefits as provided in the Florida Statutes and

<u>Part Two</u> – Employer's Liability Insurance

Bodily Injury By Accident

Bodily Injury By Disease

\$500,000 Each Accident

\$500,000 Policy Limit

Bodily Injury By Disease

\$500,000 Each Employee

#### **AUTOMOBILE LIABILITY INSURANCE**

The Vendor/Contractor shall purchase and maintain at the Vendor/Contractor's expense Automobile Liability insurance coverage for the life of this Contract.

The Limits of this insurance shall not be less than the following limits:

Combined Single Limit – Each Accident \$1,000,000

Covered Automobiles shall include any auto owned or operated by the insured Vendor/Contractor, including autos which are leased, hired, rented or borrowed, including autos owned by their employees which are used in connection with the business of the respective Vendor/Contractor.

#### PROFESSIONAL LIABILITY (ERRORS & OMISSIONS)

This additional coverage will be required for all projects involving consultants, engineering services, architectural or design/build projects, independent testing firms and similar exposures.

The Contractor/Vendor shall purchase and maintain at the Contractor/Vendor's expense Professional Liability insurance coverage for the life of this Contract.

If the contract includes a requirement for Professional Liability or Errors and Omissions insurance, the minimum amount of such insurance shall be as follows:

<sup>\*</sup>If leased employees are used, policy must include an Alternate Employer's Endorsement

## EXHIBIT B

Design Professional Liability coverage will be provided on an Occurrence Form or a Claims Made Form with a retroactive date to at least the first date of this Agreement. If provided on a Claims Made Form, the coverages must respond to all claims reported within three years following the period for which coverage is required and which would have been covered had the coverage been on an occurrence basis.

#### CYBER AND DATA SECURITY LIABILITY

This additional coverage will be required for all projects involving information technology services, software providers, programmers and similar exposures.

The Contractor/Vendor shall purchase and maintain at the Contractor/Vendor's expense Cyber and Data Security Liability insurance coverage for the life of this Contract.

If the contract includes a requirement for Cyber and Data Security Liability insurance, the minimum amount of such insurance shall be as follows:

Technology Errors and Omissions Liability coverage\$1,000,000Media\$1,000,000Network and Data (Information) Security\$1,000,000

Policy coverage must include Third Party Liability coverage.

Vendor/Contractor shall require each of his Sub-Vendor/Contractors to likewise purchase and maintain at their expense Commercial General Liability insurance, Workers' Compensation and Employer's Liability coverage and Automobile Liability insurance coverage meeting the same limit and requirements as the Vendor/Contractors insurance.

#### Certificates of Insurance and the insurance policies required for this Agreement shall contain -

- Endorsement that coverage afforded under the policies will not be cancelled or allowed to expire until at least thirty (30) days prior written notice has been given to Nassau County Board of County Commissioners.
  - Nassau County Board of County Commissioners must be named as an Additional Insured and endorsed onto the Commercial General Liability (CGL), Auto Liability policy (ies).
  - CGL policy for construction related contracts
    - Additional Insured Endorsement must include Ongoing and Completed
    - CGL policy shall not be endorsed with Contractual Liability Limitation Endorsement or Amendment of Insured Contract Definition
    - CGL policy shall include broad form contractual liability coverage for the Contractors covenants to and indemnification of the Authority under this Contract
- Provision under General Liability, Auto Liability and Workers' Compensation to include a Waiver of Subrogation clause in favor of Nassau County Board of County Commissioners.
- Provision that policies, except Workers' Compensation, are primary and noncontributory.

Certificates of Insurance and the insurance policies required for this Agreement shall contain a provision under General Liability, Auto Liability, Environmental Liability and Workers' Compensation to include a Waiver of Subrogation clause in favor of Nassau County Board of County Commissioners.

All Insurers must be authorized to transact insurance business in the State of Florida as provided by Florida Statute 624.09(1) and the most recent Rating Classification/Financial Category of the insurer as published in the latest edition of "Best's Key Rating Guide' (Property-Casualty) must be at least A- or above.

All of the above referenced Insurance coverage is required to remain in force for the duration of this Agreement and for the duration of the warranty period. Accordingly, at the time of submission of final application for payment, Vendor/Contractor shall submit an additional Certificate of Insurance evidencing continuation of such coverage.

# **EXHIBIT B**

If the Vendor/Contractor fails to procure, maintain or pay for the required insurance, Nassau County Board of County Commissioners shall have the right (but not the obligation) to secure same in the name of and for the account of Vendor/Contractor, in which event, Vendor/Contractor shall pay the cost thereof and shall furnish upon demand, all information that may be required to procure such insurance. Nassau County Board of County Commissioners shall have the right to back-charge Vendor/Contractor for the cost of procuring such insurance. The failure of Nassau County Board of County Commissioners to demand certificates of insurance and endorsements evidencing the required insurance or to identify any deficiency in Vendor/Contractors coverage based on the evidence of insurance provided by the Vendor/Contractor shall not be construed as a waiver by Nassau County Board of County Commissioners of Vendor/Contractor's obligation to procure, maintain and pay for required insurance.

The insurance requirements set forth herein shall in no way limit Vendor/Contractors liability arising out of the work performed under the Agreement or related activities. The inclusions, coverage and limits set forth herein are minimum inclusion, coverage and limits. The required minimum policy limits set forth shall not be construed as a limitation of Vendor/Contractor's right under any policy with higher limits, and no policy maintained by the Vendor/Contractor shall be construed as limiting the type, quality or quantity of insurance coverage that Vendor/Contractor should maintain. Vendor/Contractor shall be responsible for determining appropriate inclusions, coverage and limits, which may be in excess of the minimum requirements set forth herein.

If the insurance of any Vendor/Contractor or any Sub-Vendor/Contractor contains deductible(s), penalty(ies) or self-insured retention(s), the Vendor/Contractor or Sub-Vendor/Contractor whose insurance contains such provision(s) shall be solely responsible for payment of such deductible(s), penalty(ies) or self-insured retention(s).

The failure of Vendor/Contractor to fully and strictly comply at all times with the insurance requirements set forth herein shall be deemed a material breach of the Agreement.